

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE  
LENDER RANKING BY TOTAL DOLLARS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020	10/01/2019-12/31/2019		
1	Live Oak Banking Company	5	\$9,015,000	<b>TOP LENDERS BY TOTAL DOLLARS (all lenders)</b>	# \$
2	Truist Bank	10	\$8,363,100	1. Live Oak Banking Company	5 \$9,015,000
3	Bank of America, National Association	3	\$5,395,500	2. Truist Bank	10 \$8,363,100
4	Southern Bank and Trust Company	7	\$3,549,000	3. Bank of America, National Association	3 \$5,395,500
5	Bank of Clarke County	1	\$3,165,000	4. Southern Bank and Trust Company	7 \$3,549,000
6	Atlantic Union Bank	7	\$3,074,300	5. Bank of Clarke County	1 \$3,165,000
7	MINT National Bank	1	\$2,950,000		
8	Customers Bank	1	\$2,876,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	# \$
9	BankUnited, National Association	2	\$2,780,000	1. MINT National Bank	1 \$2,950,000
10	Readycap Lending, LLC	2	\$2,610,000	2. Bank of George	1 \$1,565,000
11	Newtek Small Business Finance, Inc.	6	\$2,383,200	3. VCC Bank	2 \$1,500,000
12	Sonabank	5	\$1,667,800	4. United Midwest Savings Bank, National Assoc	2 \$858,000
13	Bank of George	1	\$1,565,000	5. First Home Bank	4 \$845,000
14	VCC Bank	2	\$1,500,000		
15	Wells Fargo Bank, National Association	15	\$1,385,100	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	# \$
16	Five Star Bank	4	\$1,225,000	1. Southern Bank and Trust Company	7 \$3,549,000
17	First Western SBLC, Inc	1	\$1,052,000	2. Bank of Clarke County	1 \$3,165,000
18	Blue Ridge Bank, National Association	3	\$1,025,000	3. Sonabank	5 \$1,667,800
19	Umpqua Bank	1	\$1,015,500	4. Five Star Bank	4 \$1,225,000
20	Stearns Bank National Association	8	\$1,008,000	5. Blue Ridge Bank, National Association	3 \$1,025,000
21	Hana Small Business Lending, Inc.	1	\$1,000,000		
22	Bayport Credit Union	4	\$888,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	# \$
23	United Midwest Savings Bank, National Assoc	2	\$858,000	1. Live Oak Banking Company	5 \$9,015,000
24	First Home Bank	4	\$845,000	2. Truist Bank	10 \$8,363,100
25	Pinnacle Financial Partners, Inc.	1	\$791,000	3. Bank of America, National Association	3 \$5,395,500
26	Manufacturers and Traders Trust Company	6	\$735,000	4. Atlantic Union Bank	7 \$3,074,300
27	Bank of Hope	1	\$640,000	5. Customers Bank	1 \$2,876,000
28	FVCbank	1	\$578,000		
29	Uwharrie Bank	1	\$536,300	<b>CREDIT UNIONS</b>	# \$
30	Towne Bank	2	\$525,000	1. Bayport Credit Union	4 \$888,000
31	Langley FCU	1	\$504,000	2. Langley FCU	1 \$504,000
32	First National Bank (Altavista)	1	\$455,000	3. DuPont Community CU	1 \$290,000
33	Atlantic Capital Bank, National Association	1	\$445,000	4. 1st Advantage FCU	1 \$144,000
34	First Bank and Trust Company	5	\$438,500	5. Central Virginia FCU	1 \$40,000
35	Citizens and Farmers Bank	1	\$424,000		
36	Bancorp Bank	1	\$421,900	<b>CERTIFIED DEVELOPMENT COMPANIES (by DOLLARS)</b>	# \$
37	Cadence Bank, National Association	2	\$400,000	1. Business Finance Group, Inc.	14 \$16,689,000
38	MVB Bank, Inc.	2	\$380,300	2. 504 Capital Corporation	14 \$5,758,000
39	Capital Bank, National Association	1	\$350,000	3. Rappahannock Economic Development Corporati	4 \$1,820,000
40	Pinnacle Bank	1	\$350,000		
41	Village Bank	2	\$341,500	<b>504 - FIRST TRUST LENDERS (by DOLLARS)</b>	# \$
42	PNC Bank, National Association	1	\$340,000	1. Bank of America, National Association	1 \$6,300,000
43	Chesapeake Bank	2	\$328,000	2. Bank of Clarke County	1 \$4,400,000
44	Fulton Bank, National Association	2	\$318,000	3. Southern Bank and Trust Company	7 \$4,399,050
45	Virginia Partners Bank	1	\$300,000	4. Atlantic Union Bank	5 \$3,677,500
46	DuPont Community CU	1	\$290,000	5. Live Oak Banking Company	1 \$3,335,000
47	Seacoast National Bank	1	\$275,000		
48	Pioneer Bank	1	\$236,000		
49	Pacific City Bank	1	\$200,000		
50	Hanmi Bank	1	\$192,000		
51	Skyline National Bank	1	\$162,500		
52	West Town Bank & Trust	1	\$150,000		
53	1st Advantage FCU	1	\$144,000		
54	National Bank of Blacksburg	1	\$140,000		
55	Celtic Bank Corporation	1	\$100,000		
56	New Horizon Bank, National Association	1	\$53,500		
57	TD Bank, National Association	1	\$50,000		
58	Central Virginia FCU	1	\$40,000		
59	Spirit of Texas Bank, SSB	1	\$30,000		
<b>TOTALS</b>		<b>146</b>	<b>\$72,860,000</b>		